

# Willbrook Plantation

COMMUNITY ASSOCIATION, INC.

September 25, 2017

Dear Willbrook owner,

At the September 19<sup>th</sup> board meeting, the Willbrook Plantation Community Association Board of Directors voted to explore the possibility of developing a bulk services contract with Spectrum (formerly Time Warner Cable) specifically for Willbrook owners. This contract requires a 100% participation and payment from Willbrook – i.e. 100% of the improved lots in the community would be obligated to pay for cable, HD and internet through their monthly HOA assessment whether you use the services or not.

This measure needs to be approved by a majority of owners (51%) responding to this mail referendum. Failure to pass the referendum would mean that each homeowner could still participate in the Litchfield by the Sea bulk cable program as they currently do.

If approved, your monthly HOA payment would increase by \$39 + fees and taxes to pay for the bulk cable, internet and HD services.

Enclosed please find statements from the Board – listing both pros and cons regarding this vote and a proposed channel listing. Please register and return your vote on the enclosed postcard by October 25<sup>th</sup>. Results of the mail referendum will be shared via email by October 30<sup>th</sup> to the entire community. If the referendum passes, the payment for these services would be paid monthly and added to your monthly HOA assessment starting January 1, 2018. If approved, there will no longer be an annual payment for bulk cable TV (for 2017 this payment amount was \$181.00).

Additionally, a community meeting has been scheduled with representatives from Spectrum on Thursday, October 12<sup>th</sup> at 7:00 p.m. at the Willbrook Residents Club. Anyone who has questions is encouraged to attend.

For the Board of Directors,  
WACCAMAW MANAGEMENT, LLC, AAMC  
Managing Agent



Lisa A. Hergenrother, CMCA, AMS  
Community Association Manager

## **Pros and Cons of Proposed Spectrum Bulk Cable/Internet Contract**

### **Pros**

A decline in cost - The monthly cost for most residents will decline substantially under the proposed deal. For example, the cost of the proposed Bronze Tier cable package plus 60 Mbps download speed/5 Mbps upload speed Spectrum internet will be \$39 per month plus fees and taxes compared to a typical monthly minimum cost of \$65 consisting of \$20 per month for cable plus \$45 per month for the standard 20/2 Mbps internet.

An increase in internet speed - The speed of the basic internet service provided will increase from 20/2 Mbps to 60/5 Mbps, a threefold increase.

Costs will be spread out - The cost will be paid out over the course of the year in your monthly assessment rather than all upfront in the beginning of the year.

### **Cons**

All owners must pay - Every owner of an improved lot will be responsible for paying the minimum of \$39 per month plus fees and taxes even if they do not use all or any of the services.

You may have to change your e-mail address – If you are not a Time Warner Cable internet subscriber, e.g. have a “sc.rr.com” suffix in your e-mail address, you may have to change your e-mail address, e.g. an earthlink.net subscriber. This would not apply to “alias” addresses like “gmail.com”, etc.

You may not have access to “special” deals – Since you will have a “deal” already for cable and internet you may not be eligible for special pricing plans available from Spectrum, e.g. “triple-play” deals. However, you will be eligible for any phone promotions that may be available.

Contract in place for six (6) years – This is a six-year contract which means the Association and its members (and Spectrum) will be committed to its terms for the duration of the contract.

*For more details, and answers to your specific questions, please attend the meeting at the Residents Club with Spectrum representatives on Thursday, October 12, 2017 at 7:00 p.m.*

## **Bulk Rate Q & A**

### **What happens if the residents vote in favor of the combined bulk cable and internet contract?**

Effective Jan. 1, 2018, the new rates described below will go into effect for every resident, regardless of whether or not they take the services. You will be responsible for paying these rates monthly and the \$39.00 charge (plus fees and taxes) which will be included as part of your monthly assessment. There will be no seasonal disconnect/reconnect program under the new rates.

### **What happens if the residents vote against the combined bulk cable and internet deal?**

You will still be able to subscribe to cable using the bulk rates available under the Litchfield-by-the-Sea (LBTS) contract, i.e. \$20.04 per month (payable in one annual payment) plus fees and taxes. There is no bulk internet pricing under that contract so you will have to obtain that service on your own at retail rates.

### **What will be my bill for CATV and internet service going forward under the bulk rate?**

If approved by the membership, the bulk rate for cable plus Spectrum 60/5 Mbps internet service will be \$39.00 per month, **plus** taxes and fees. This compares to a retail rate of \$65 per month for basic cable service and \$45 per month for 60/5 Mbps internet and \$20.04 under the current bulk cable rate.

### **What customer premises equipment (CPE) is included in the basic bulk CATV rate?**

This \$39.00 rate includes up to three (3) Hi Def Set Top Boxes (not DVRs) per home. These boxes will be in addition to any premium CPE that the subscriber may add, i.e. DVRs, at their expense. The individual resident will be responsible for obtaining and installing said equipment or pay separately to have them installed.

### **What happens to the “up to four” free digital adapters (DTAs) which we currently can have?**

The DTAs are being replaced by the Hi Def Set Top boxes. New DTAs will no longer be available. If the resident wants to keep the DTA(s) they already have, they may do so but must pay a monthly fee, which is currently \$4.99 per month.

### **What other charges will there be?**

The individual resident may add whatever other services they want but they will be billed to the resident on a separate account and mailed directly to them. This includes additional services such as Pay-Per-View selections, monthly add-on services, e.g. HBO, Starz, NFL Redzone, etc. In addition, the resident will be responsible for any added equipment, e.g. Digital Video Recorders, Whole Home Video, etc.

**What will be the speed for the internet service that is provided?**

The bulk rate will include a wireless router/modem. The speed of the internet will be “up to 60 Mbps download / 5 Mbps upload” compared to the current “Turbo” speeds of 20 Mbps/2 Mbps.

**What about phone service?**

Phone service is not part of the bulk deal. That will be available separately to residents from Spectrum at varying rates.

**What happens to seasonal rates?**

Under either the Willbrook or LBTS bulk programs, there will be no seasonal disconnects or reconnects.

**Will there be any “deals” offered by Spectrum if we do not have a bulk deal?**

It is expected that Spectrum will continue to offer special deals under various packages, e.g. the “triple play” deal for CATV, internet and phone, but it is not known what those packages will include, how long they will last nor what the rate will be. Currently, Spectrum offers a “triple play” package for \$29.99 per month per service which is good for 12 months.

**Can I take internet service without taking cable service?**

No, if there is an affirmative vote to take cable plus internet service under this bulk contract, the fee will apply to all residents. You cannot take bulk internet without taking bulk cable under this proposal.

**Will I have to change my e-mail address if we have bulk internet service?**

Not if you are currently using an e-mail address that ends with “@sc.rr.com”. If you are using a different internet supplier, e.g. “earthlink.net” you will have to switch to “sc.rr.com”. If you are using an alias address, e.g. “gmail.com”, etc., you will have to change your underlying e-mail address but will probably be able to maintain any alias addresses you may have.

**Can Spectrum increase the rates for this bulk service?**

There will be a rate freeze for the first year of this six-year contract. After that, rates may be raised by a maximum of 5% per year.

*All information included in this mailing, plus the channel line-up, will be posted to Willbrook’s website. Please visit [www.willbrookplantationsc.com](http://www.willbrookplantationsc.com)*

**NOTE: The channel lineup is subject to change. These channels can only be viewed with a Hi Def Set Top Box or a DVR.**

**📍 Channel Lineup for: Pawleys Island Sc, 29585**



Ch. Network	Ch. Network	Ch. Network
2 WCBD - NBC	38 AMC	92 Shop Zeal 2
4 WCIV - ABC	39 FX	93 Shop Zeal 1
5 WCSC - CBS	40 Animal Planet	101 USA Network
7 WFXB - FOX	41 Bravo	102 A&E
15 WTAT - FOX	42 Disney Channel	103 TNT
16 WRLK - PBS	43 TLC	104 TBS
1200 WCIV - ABC	44 E!	105 AMC
1201 WPDE - ABC	45 FS Southeast	106 Discovery Channel
1207 WFXB - FOX	49 Golf Channel	107 HISTORY
1209 WCSC - CBS	51 FOX News Channel	108 FX
1221 WRLK - PBS	52 FS South	109 FXX
3 Government Access	53 Nick Jr.	110 BBC America
8 WWMB - The CW	55 msnbc	111 Syfy
11 ION Television	56 HISTORY	112 truTV
12 WGN America	57 Cartoon Network	119 MTV2
13 WCIV - MyTV	58 Syfy	120 MTV Classic
14 WGSI - IND	59 LMN	122 Freeform
17 Leased Access	60 NBC Sports Network	123 Hallmark Channel
19 QVC	61 Food Network	124 Uplifting Entertainment
20 Freeform	62 HGTV	125 ION Television
21 The Weather Channel	63 EWTN	126 WGN America
22 TNT	64 National Geographic	128 Reelz
23 HLN	65 truTV	129 National Geographic
24 Discovery Channel	66 WE tv	130 Nat Geo Wild
25 ESPN	67 TCM	131 Smithsonian Channel
26 ESPN2	68 TBN	132 Animal Planet
28 Lifetime	69 OWN	133 Viceland
29 A&E	70 C-SPAN	134 fyl,
30 CNN	71 HSN	138 Investigation Discovery
31 USA Network	72 MTV Classic	145 El Rey Network
32 TBS	73 Discovery Life Channel	159 QVC
35 CMT	74 Oxygen	160 HGTV
36 Hallmark Channel	76 EVINE	161 DIY Network
37 CNBC	85 Jewelry TV	162 Food Network
	86 Gem Shopping Network	163 Cooking Channel
	87 Liquidation Channel	165 Travel Channel
	88 Shop Zeal 4	166 TLC
	89 Shop Zeal 5	167 Bravo
	90 Shop Zeal 3	168 E!
	91 America's Auction Network	169 Fuse

170	Lifetime	290	BET Soul	483	HSN
171	Oxygen	291	REVOLT	484	HSN2
172	WE tv	292	FM	485	Shop Zeal 3
173	OWN	293	CMT	486	Shop Zeal 4
174	Lifetime Real Women	295	GAC	487	EVINE
176	HSN	297	RFD-TV	488	Shop Zeal 5
177	GSN	299	AXS TV HD	489	Shop Zeal 2
179	LOGO	300	ESPN	490	Gem Shopping Network
180	Discovery Life Channel	301	ESPN2	491	America's Auction Network
182	Centric	302	ESPNEWS	492	Liquidation Channel
184	TV One	306	MLB Network	499	Jewelry TV
185	ASPIRE TV	308	NBA TV		
187	Ovation	310	NFL Network		
188	Jewelry TV	314	NBC Sports Network		
194	EVINE	315	CBS Sports Network		
201	CNN	318	FS South		
202	FOX News Channel	319	FS Southeast		
203	msnbc	324	Special Events		
204	HLN	325	Special Events		
205	CNBC	326	Special Events		
206	FOX Business Network	370	ESPNU		
207	Bloomberg Television	384	SEC Network		
209	BBC World News	385	SEC Extra		
211	The Weather Channel	400	FOX Sports 1		
225	C-SPAN	401	FOX Sports 2		
226	C-SPAN2	403	Velocity HD		
227	C-SPAN3	405	Golf Channel		
251	Disney Channel	406	Tennis Channel		
252	Disney Channel	442	FOX Deportes		
254	Disney Junior	444	Univisión Deportes		
255	Sprout	460	EWTN		
256	Baby First TV	461	INSP		
257	Nick Jr.	463	Daystar		
262	Nicktoons	464	TBN		
263	TeenNick	465	BYUtv		
264	Cartoon Network	470	SonLife		
265	Disney XD	474	The Impact Network		
286	MTV Live HD	480	QVC		
287	BET Jams	481	QVC2		
288	Nick Music	482	Shop Zeal 1		
		1904	Music Choice- MCU	1944	Music Choice - Smooth Jazz
		1905	Music Choice - Hip-Hop and R&B	1945	Music Choice - Jazz
		1906	Music Choice - Rap	1946	Music Choice - Blues
		1907	Music Choice - Hip-Hop Classics	1947	Music Choice - Singers & Swing
		1908	Music Choice - Throwback Jamz	1948	Music Choice - Classical Masterpieces
		1909	Music Choice - R&B Classics	1949	Music Choice - Easy Listening
		1910	Music Choice - R&B & Soul	1950	Music Choice - Light Classical
		1911	Music Choice - Gospel		

629 Hallmark Movies & Mysteries  
630 LMN  
631 TCM  
632 FX Movie Channel  
827 Galavisión  
898 NBC Universo  
899 Tr3s  
953 FOX Deportes  
959 Univisión Deportes  
1212 WCBD - The CW  
1213 WWMB - The CW  
1215 WCIV - MyTV  
1230 WGSJ - IND  
1250 WTAT - getTV  
1255 WCSC - Bounce TV  
1256 WCSC - Grit  
1266 WCIV - MeTV  
1275 WHMC - SCC  
1276 WHMC - ETWW  
1301 Government Access  
1310 Leased Access  
1901 Music Choice - Hit List  
1902 Music Choice - Max  
1903 Music Choice - Dance/EDM

1911 Music Choice - Gospel  
1912 Music Choice - Reggae  
1913 Music Choice - Rock  
1914 Music Choice - Metal  
1915 Music Choice - Alternative  
1916 Music Choice - Adult Alternative  
1917 Music Choice - Rock Hits  
1918 Music Choice - Classic Rock  
1919 Music Choice - Soft Rock  
1920 Music Choice  
1921 Music Choice - Pop Hits  
1922 Music Choice - Party Favorites  
1923 Music Choice - Teen Beats  
1924 Music Choice - Kidz Only!  
1925 Music Choice - Toddler Tunes  
  
1926 Music Choice - Y2K  
1927 Music Choice - 90s  
1928 Music Choice - 80s  
1929 Music Choice - 70s  
1930 Music Choice - Solid Gold Oldies  
1931 Music Choice - Pop & Country  
1932 Music Choice - Today's Country  
1933 Music Choice - Country Hits  
1934 Music Choice - Classic Country  
1935 Music Choice - Contemporary Christian  
1936 Music Choice - Pop Latino  
1937 Music Choice - Musica Urbana  
1938 Music Choice - Mexicana  
1939 Music Choice - Tropicales  
1940 Music Choice - Romances  
1941 Music Choice - Sound of the Seasons  
1942 Music Choice - Stage & Screen  
1943 Music Choice - Soundscapes